



InHouseUSA Appoints Ms. Hanh Edwards and Mr. Richard Way as Executive Vice Presidents of Business Development.

Ponte Vedra Beach, FL – InHouseUSA, is pleased to announce that Hanh Edwards and Richard Way have joined the company as Executive Vice Presidents of Business Development and will report to Mr. Tom McCormick, Chief Executive Officer.

Hanh Edwards brings with her over 17 years of experience and expertise in the Mortgage industry. Hahn has worked in various roles with IndyMac Bank in Operations, RMIC (mortgage insurance) maintaining an account base of approximately 300 lenders and most recently was Western Regional Account Manager for Essent Guaranty, a mortgage insurance company based in Radnor, PA. Hanh was responsible for bringing a new mortgage insurance company to CA and HI and was promoted to Business Development Director in the last quarter of 2015 with a focus on developing business relationships with new lenders.

Richard Way brings 20 years of experience in global sales, marketing, and operations leadership whose career has been built on helping clients in the financial, healthcare and technology industries improve their businesses using automation. He inspires and drives a culture of success by focusing on measurable processes, training, trust, respect and leading by example. He personally exhibits excellence, collaboration, innovation, commitment and accountability.

At InHouse Richard will be leading our business development efforts working closely with clients and alliance partners to improve their processes, reduce costs and to create a better client and borrower experience. Richard is a student of the Dodd-Frank Act and heavily engaged with loan originations, the systems that support them, and compliance. He received his MBA from Pepperdine University in Business Strategy. Previously, Richard worked at Wolters Kluwer, (Indigo), Dainippon and Konica.

"We are excited for Hanh and Richard to share their wealth of knowledge and experience with our driven sales team and to help bring innovative InHouseUSA solutions to more clients across the US market. We are also looking forward to their contributions to the existing client base for whom we continue to provide innovative, customer-centric, end-to-end solutions for their appraisal and lending needs," said **Mr. Tom McCormick**, CEO of InHouseUSA.

About InHouseUSA: Founded in 2002, InHouseUSA is a financial services technology company. We support top and mid-tier lenders nationwide; enabling the management of quality outsourced commercial and residential appraisals. Our company is one of a limited number of vendors approved by Fannie Mae and Freddie Mac to submit appraisals directly online through the portal.

InHouseUSA prides itself on our mortgage and appraisal experts who truly understand the needs of lenders. Whether the preference is to manage 'in-house' or outsourced, our best-in-class products and services combined with our deep industry knowledge allow us to provide improved processes and exceptional customer care.





For more information visit: <http://www.inhouseusa.com/>

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